

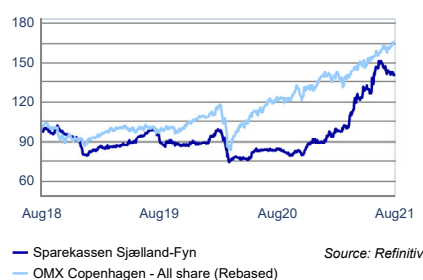
Sparekassen Sjælland-Fyn

Financials
Denmark

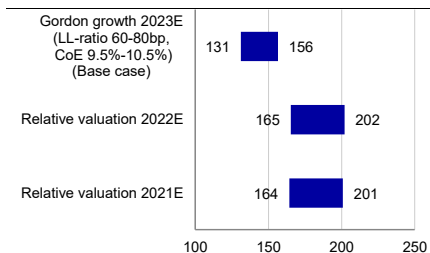
KEY DATA

Stock country	Denmark
Bloomberg	SPKSJF DC
Reuters	SPKSJF.CO
Share price (close)	DKK 142.0
Free Float	84%
Market cap. (bn)	EUR 0.33/DKK 2.47
Website	www.spks.dk/
Next report date	03 Nov 2021

PERFORMANCE



VALUATION APPROACH (DKK)



ESTIMATE CHANGES

Year	2021E	2022E	2023E
Total revenue	-1%	0%	0%
Total costs	0%	0%	0%
Profit before loan losses	-3%	-1%	-1%
PTP	-1%	-1%	-1%
DPS (ord)	0%	0%	0%
EPS (adj)	-1%	-1%	-2%

Source: Nordea estimates

Nordea Markets - Analysts

Jakob Brink
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Continued progress on profitability

Sparekassen Sjælland-Fyn reported Q2 2021 pre-tax profit of DKK 140m, DKK 2m (2%) below our estimate. The result includes a solid underlying performance with both net interest and fee income slightly ahead of our estimate. Total cost, however, came in DKK 4m (2%) above our estimate due to upward pressure on staff costs. Strong asset quality continues to support net profits and the bank reported loan-loss reversals of DKK 19m. On the negative side, market value adjustments came in at DKK -4m, DKK 12m below our estimate. We lower 2021E-23E adjusted EPS by 1-2%. Our new Gordon growth-based fair value range is DKK 131-156 (133-159).

Asset quality remains solid

Sparekassen Sjælland-Fyn continues to see positive development in asset quality, and reported loan loss reversals of DKK 19m for Q2, DKK 9m better than our estimates. Even so, the bank remains cautious and retains its management buffer for loan-loss provisions of DKK 197m, equivalent to ~1.6% of the loan book. Furthermore, we note that ~94% of the loan book was attributed to no or minor weakness, according to the credit quality categories of the Danish FSA, as of H1 2021. This is an improvement of 2 pp since the end of 2020. In 2015 this share was just ~68%. Given the strong asset quality and the relatively high management buffer, further reversals in H2 2021 seem likely. We estimate H2 2021 reversals of DKK 20m.

Minor adjustments to 2021E-23E adjusted EPS

We raise 2021E net interest income by DKK 6m (1%), due to lower interest expenses, while we keep 2022E-23E net interest income roughly unchanged. However, we make minor negative revisions to costs. As a result, we lower 2021E-23E adjusted EPS by 1-2%. We also lower 2021E-23E net profit by 10-15% as the former off-balance sheet tax asset for the parent company has been fully utilised.

New fair value range of DKK 131-156 (133-159)

As Sparekassen Sjælland-Fyn approaches the end of its 'New Ways' strategy cycle, we expect investor focus to shift towards new strategy initiatives, which will build on the new solid foundation and continue to boost profitability. We expect to see new targets for the coming years announced later this year or early next year. Sparekassen Sjælland-Fyn is trading at an adjusted P/E of ~8x for 2022E, which is ~25% below its Danish peers.

SUMMARY TABLE - KEY FIGURES

DKKm	2017	2018	2019	2020	2021E	2022E	2023E
Total revenue	1,073	1,042	1,097	1,186	1,246	1,259	1,284
Total costs	769	815	830	818	800	805	812
LL-ratio	-0.32%	-0.04%	-0.14%	-1.32%	0.45%	-0.32%	-0.40%
PTP	273	230	251	242	515	426	433
RoE	12.0%	8.5%	8.2%	7.8%	13.2%	9.6%	9.2%
RoTBV (adj)	8.5%	4.4%	6.6%	6.0%	12.3%	9.2%	8.8%
P/E (adj)	8.7	13.6	8.8	9.2	6.5	7.9	7.7
P/BV	0.67	0.52	0.55	0.52	0.73	0.69	0.65
P/TBV	0.71	0.54	0.56	0.54	0.75	0.70	0.66
BIS III CT1-ratio	10.7%	13.0%	14.0%	16.1%	16.3%	16.8%	17.3%
DPS (ord, DKK)	0.00	2.50	3.00	0.00	6.00	6.00	6.00
Dividend Yield (ord)	0.00%	3.11%	3.35%	0.00%	4.23%	4.23%	4.23%
Total payout ratio	0.00	0.18	0.23	0.00	0.25	0.31	0.30

Source: Company data and Nordea estimates

Estimates

CHANGES TO OUR ESTIMATES

	2021E	2022E	2023E	2021E	2022E	2023E	2021E	2022E	2023E
DKKm	New estimates			Change in estimates			Old estimates		
Interest income	674	690	704	-2%	-3%	-3%	686	708	722
Interest expense	71	74	77	-19%	-19%	-18%	88	91	95
Net interest income	603	616	626	1%	0%	0%	597	616	627
Dividends on shares etc	18	18	18	-6%	-6%	-6%	19	19	19
Fees and commission income	622	631	645	0%	0%	0%	624	633	647
Fees and commission expenses	18	18	18	-1%	-1%	-1%	18	18	18
Net interest and fee income	1,225	1,247	1,272	0%	0%	0%	1,223	1,251	1,276
Market value adjustments	4	-8	-8	-73%	0%	0%	16	-8	-8
Other operating income	16	20	20	-3%	0%	0%	17	20	20
Total income	1,246	1,259	1,284	-1%	0%	0%	1,256	1,263	1,288
Staff costs and administrative expenses	729	736	743	1%	1%	1%	719	726	733
Amortisation, depreciation and impairment losses	51	51	51	-13%	-13%	-13%	59	59	59
Other operating expenses	20	18	18	8%	0%	0%	19	18	18
Total costs	800	805	812	0%	0%	0%	797	803	810
Profit before loan losses	446	454	471	-3%	-1%	-1%	459	460	478
Loan losses	-54	40	50	19%	0%	0%	-45	40	50
Profit/loss on investments in associates and group enterprises	15	12	12	6%	0%	0%	14	12	12
Profit before tax	515	426	433	-1%	-1%	-1%	519	432	440
Tax	93	89	91	88%	139%	139%	50	37	38
Net profit	421	337	342	-10%	-15%	-15%	469	395	402
EPS adj., DKK	22.00	18.03	18.35	-1%	-1%	-2%	22.19	18.30	18.64
DPS, DKK	6.00	6.00	6.00	0%	0%	0%	6.00	6.00	6.00

Source: Company data and Nordea estimates

Q2 2021 RESULTS VS ESTIMATES

	Actual	NDA	Deviation	Actual	q/q	Actual	y/y
DKKm	Q2 21	Q2 21E	vs. actual	Q1 21	growth	Q2 20	growth
Interest income	165	170	-5 -3%	166	-1%	148	12%
Interest expense	15	22	-7 -31%	20	-25%	15	-1%
Net interest income	150	148	2 1%	146	2%	132	13%
Dividends on shares etc	16	17	-1 -7%	2	-	17	-7%
Fees and commission income	156	152	4 3%	166	-6%	135	16%
Fees and commission expenses	4	4	0 -3%	4	-10%	4	12%
Net interest and fee income	317	313	4 1%	310	2%	281	13%
Market value adjustments	-4	8	-12 -	13	-	-6	-24%
Other operating income	4	5	-1 -13%	3	13%	4	-3%
Total income	317	325	-8 -2%	327	-3%	279	14%
Staff costs and administrative expenses	185	178	7 4%	173	7%	178	4%
Amortisation, depreciation and impairment losses	8	13	-5 -37%	9	-11%	13	-36%
Other operating expenses	6	5	1 30%	3	-	5	31%
Total costs	200	196	4 2%	185	8%	196	2%
Profit before loan losses	117	129	-12 -9%	142	-17%	83	41%
Loan losses	-19	-10	-9 86%	-15	22%	39	-
Profit/loss on investments in associates and group enterprises	4	3	1 28%	5	-25%	2	-
Profit before tax	140	142	-2 -2%	162	-14%	46	-
Tax	30	12	18 -	18	65%	5	-
Net profit	109	129	-20 -15%	144	-24%	41	-
CET1 ratio	14.8%	14.7%	0.1 pp	14.7%	0.1 pp	14.6%	0.2 pp

Source: Company data and Nordea estimates

Reported numbers and forecasts

QUARTERLY KEY DATA

SHARE DATA

DKKm	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
EPS, DKK	2.17	2.01	4.47	3.11	7.92	5.95	4.86	4.11
EPS adj, DKK	2.10	2.05	3.98	2.73	7.27	6.27	5.15	4.41
BVPS	163.2	165.2	169.7	172.4	180.5	186.3	191.1	195.3
TVBS	158.0	160.0	164.4	167.2	175.2	181.0	185.9	190.0
DPS, DKK								
Dividend pay-out ratio								
Share repurchases (per share)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total pay-out ratio	0%	0%	0%	0%	0%	0%	0%	0%
Share price (period end)	78.20	83.60	80.20	90.00	111.00	151.00	142.00	142.00
Market cap. (m)	1,359	1,453	1,393	1,564	1,929	2,624	2,467	2,467
Dil. number of shares period end (m)	17	17	17	17	17	17	17	17

VALUATION

(x)	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
P/E	9.0	10.4	4.5	7.2	3.5	6.3	7.3	8.6
P/E (adj.)	9.3	10.2	5.0	8.3	3.8	6.0	6.9	8.0
P/BV	0.48	0.51	0.47	0.52	0.62	0.81	0.74	0.73
P/TBV	0.50	0.52	0.49	0.54	0.63	0.83	0.76	0.75
Dividend yield								
Total yield								

CAPITAL RATIOS

%	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
BIS II Trans. CET1-ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
BIS II Trans. T1-ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
BIS II Trans. T2-ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
BIS III CET1-ratio	13.6%	14.6%	13.7%	16.1%	14.7%	14.5%	14.6%	16.3%
BIS III T1-ratio	15.8%	16.9%	15.9%	18.4%	16.8%	16.6%	16.7%	18.4%
BIS III T2-ratio	19.6%	20.4%	19.2%	21.8%	20.0%	19.8%	19.8%	21.6%
Tang. Equity/Assets	10.9%	10.6%	10.8%	10.7%	11.2%	11.1%	11.3%	11.6%
Tang. Equity/Lending	22.5%	23.5%	23.8%	24.3%	24.7%	25.8%	26.3%	26.7%
Leverage ratio	9.4%	9.0%	8.9%	9.9%	9.7%	9.2%	9.2%	10.2%

CREDIT QUALITY

DKKm	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
Impaired loans	0	0	0	0	0	0	0	0
Loan loss reserves	719	714	754	747	633	630	627	624
Coverage ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Loan loss reserves / Total loans	5.89%	5.95%	6.34%	6.25%	5.21%	5.14%	5.13%	5.07%
Impaired loans / Total loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Collective/total provisions	0%	0%	0%	0%	0%	0%	0%	0%
Perf. Impaired loans/Impaired loans	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Loan loss ratio	-2.42%	-1.28%	-1.07%	-0.56%	0.51%	0.60%	0.33%	0.33%
Growth loan loss reserves (y/y)	-23%	-18%	-9%	14%	-12%	-12%	-17%	-17%
Growth impaired loans (y/y)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

PROFITABILITY

Adjusted for non-rec. Items	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
RoE	5.1%	5.0%	9.5%	6.4%	16.5%	13.7%	10.9%	9.1%
RoTBV	5.3%	5.2%	9.8%	6.6%	17.0%	14.1%	11.2%	9.4%
C/I	-66.9%	-70.2%	-63.1%	-75.9%	-56.6%	-63.0%	-65.9%	-72.0%
NII-margin	4.53%	4.42%	4.75%	4.85%	4.81%	4.88%	5.01%	5.01%

REVENUE DISTRIBUTION

Adjusted for non-rec. Items	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
Net Interest Income	47%	47%	45%	48%	45%	47%	51%	51%
Net Commission Income	59%	53%	43%	45%	50%	53%	48%	48%
Net result from financial transactions	0%	0%	0%	0%	0%	0%	0%	0%
Net insurance income	0%	0%	0%	0%	0%	0%	0%	0%
Other Income	2%	1%	1%	2%	1%	1%	2%	1%

Source: Company data and Nordea estimates

QUARTERLY INCOME STATEMENT AND BALANCE SHEET
INCOME STATEMENT

DKKm	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
Net Interest Income	138	132	141	145	146	150	153	154
Net Commission Income	173	148	133	138	164	168	143	147
Net result from financial transactions	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net insurance income	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Other income	5	4	4	7	3	4	5	5
Total revenues	292	279	311	304	327	317	299	304
Staff costs	178	178	177	196	173	185	180	191
Other operating costs	6	5	4	9	3	6	5	6
Depreciation	12	13	16	26	9	8	12	22
Total Expenses	196	196	196	230	185	200	197	219
Profit before loan losses	97	83	115	73	142	117	102	85
Loan losses	74	39	31	17	-15	-19	-10	-10
Write-downs on assets	24	2	5	4	5	4	3	3
Operating profit	47	46	89	61	162	140	115	98
Taxes	3	5	5	1	18	30	24	21
Discontinued operations	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Minority interest	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net profit to equity	44	41	84	60	144	109	91	78

BALANCE SHEET

DKKm	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
Cash / Interbank	440	439	435	481	2,014	2,443	2,443	2,443
Loans to credit institutions	2,553	2,391	2,536	4,813	175	159	159	159
Loans to the public	12,172	11,807	11,980	11,951	12,344	12,194	12,269	12,345
Goodwill and other intangibles	91	91	91	91	91	91	91	91
Total assets	25,221	26,337	26,537	27,266	27,153	28,427	28,503	28,579
Interbank/owed to credit institutions	612	694	858	558	504	850	850	850
Deposits	18,549	19,423	19,419	20,001	19,737	20,296	20,347	20,397
Subordinated loans	674	674	569	570	570	570	570	570
Minority interest	0	0	0	0	0	0	0	0
Shareholders equity	2,836	2,871	2,948	2,996	3,136	3,237	3,321	3,392
Total equity and liabilities	25,221	26,337	26,537	27,266	27,153	28,427	28,503	28,579
Loans to deposits	66%	61%	62%	60%	63%	60%	60%	61%
Non-mortg. loans to deposits	66%	61%	62%	60%	63%	60%	60%	61%
LCR	0%	0%	0%	0%	0%	0%	0%	0%
NSFR	0%	0%	0%	0%	0%	0%	0%	0%

GROWTH (Y/Y)

Adjusted for non rec.items	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
Net interest income	1%	-6%	-3%	4%	6%	13%	9%	6%
Net commission income	27%	4%	5%	-3%	-5%	13%	7%	7%
Total Revenues	4%	4%	21%	5%	12%	14%	-4%	0%
Staff costs	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Total expenses	1%	-2%	-5%	0%	-5%	2%	0%	-5%
Profit before loan losses	12%	20%	119%	26%	46%	41%	-11%	16%
Operating profit	-40%	-31%	85%	4%	246%	205%	30%	62%
Net profit to equity	-40%	-31%	85%	4%	246%	205%	30%	62%
Loans to the public (rep)	-1%	-5%	-4%	-2%	1%	3%	2%	3%
Deposits	2%	6%	7%	7%	6%	4%	5%	2%
Assets	4%	6%	7%	8%	8%	8%	7%	5%
REA growth (BIS Trans)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
REA growth (BIS III)	-4%	-14%	-7%	-3%	3%	11%	5%	7%

Source: Company data and Nordea estimates

ANNUAL KEY DATA**SHARE DATA**

DKKm	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
EPS, DKK	0.00	0.00	12.23	15.41	8.53	11.64	11.75	22.84	17.96	18.29
EPS adj, DKK	n.a.	n.a.	8.29	13.00	5.89	10.18	9.76	22.00	18.03	18.35
BVPS	n.m.	n.m.	157.9	170.9	155.2	164.1	172.4	195.3	207.0	219.0
TVBS	n.m.	n.m.	146.4	160.4	148.0	158.9	167.2	190.0	201.7	213.8
DPS (tot., DKK)	0.00	3.00	3.05	0.00	2.50	3.00	0.00	6.00	6.00	6.00
Dividend pay-out ratio	n.m.	n.m.	25%	0%	29%	26%	0%	26%	33%	33%
Share repurchases (per share)	n.m.	n.m.	n.m.	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total pay-out ratio	0%	0%	9%	0%	18%	23%	0%	25%	31%	30%
Share price (period end)	n.a.	97	106	114	80	90	90	142	142	142
Market cap. (m)	n.a.	0	1,385	1,482	1,397	1,557	1,564	2,467	2,467	2,467
Dil. number of shares	0	0	13	13	17	17	17	17	17	17

VALUATION

(x)	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
P/E	n.a.	n.m.	8.7	7.4	9.4	7.7	7.7	6.2	7.9	7.8
P/E (adj.)	n.a.	n.a.	12.8	8.7	13.6	8.8	9.2	6.5	7.9	7.7
P/BV	n.a.	0.00	0.67	0.67	0.52	0.55	0.52	0.73	0.69	0.65
P/TBV	n.a.	0.00	0.73	0.71	0.54	0.56	0.54	0.75	0.70	0.66
Dividend yield (tot.)	n.a.	3.1%	2.9%	0.0%	3.1%	3.3%	0.0%	4.2%	4.2%	4.2%
Total yield	n.a.	n.m.	n.m.	0.0%	3.1%	3.3%	0.0%	4.2%	4.2%	4.2%

CAPITAL RATIOS

%	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
BIS II Trans. CET1-ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
BIS II Trans. Capital ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
BIS III CET	1,207	1,472	1,576	1,818	2,295	2,431	2,709	2,919	3,094	3,288
BIS III REA	14,459	14,721	15,858	16,973	17,639	17,343	16,799	17,933	18,466	19,014
BIS III CET1-ratio	8.3%	10.0%	9.9%	10.7%	13.0%	14.0%	16.1%	16.3%	16.8%	17.3%
BIS III T1-ratio	11.6%	13.0%	12.9%	14.0%	15.1%	16.2%	18.4%	18.4%	18.8%	19.3%
BIS III Capital ratio	14.7%	15.5%	15.6%	16.3%	17.7%	20.1%	21.8%	21.6%	21.9%	22.3%
Tang. Equity/Assets	7.5%	9.5%	9.6%	9.7%	10.8%	10.9%	10.7%	11.6%	12.1%	12.7%
Tang. Equity/Lending	14.6%	18.2%	18.2%	17.9%	21.1%	22.6%	24.3%	26.7%	27.7%	28.6%
Leverage ratio	6.2%	7.9%	7.9%	8.5%	9.6%	9.6%	9.9%	10.2%	10.7%	11.3%

CREDIT QUALITY

DKKm	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Impaired loans	0	0	0	0	0	0	0	0	0	0
Loan loss reserves	2,755	1,908	1,361	1,143	1,014	657	747	624	611	599
Coverage ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Loan loss reserves / Total loans	26.38%	19.33%	13.45%	10.32%	8.50%	5.39%	6.18%	5.13%	4.89%	4.68%
Impaired loans / Total loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Collective/total provisions	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Perf. Impaired loans/Impaired loans	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Loan loss ratio	-2.36%	-1.50%	-1.10%	-0.32%	-0.04%	-0.14%	-1.32%	0.45%	-0.32%	-0.40%
Growth loan loss reserves (y/y)	-12%	-31%	-29%	-16%	-11%	-35%	14%	-17%	-2%	-2%
Growth impaired loans (y/y)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

PROFITABILITY

Adjusted for non-rec. Items	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
RoE	11.4%	8.1%	5.4%	7.9%	4.2%	6.4%	5.8%	12.0%	9.0%	8.6%
RoTBV	12.9%	8.9%	5.9%	8.5%	4.4%	6.6%	6.0%	12.3%	9.2%	8.8%
C/I	-60.6%	-71.0%	-74.8%	-75.3%	-86.4%	-77.4%	-70.4%	-65.5%	-65.2%	-64.5%
NII-margin	6.27%	6.10%	4.89%	4.39%	4.00%	4.43%	4.41%	4.76%	4.73%	4.70%

REVENUE DISTRIBUTION

Adjusted for non-rec. Items	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Net Interest Income	60%	62%	51%	48%	51%	50%	46%	47%	48%	48%
Net Commission Income	33%	43%	44%	45%	49%	51%	51%	51%	51%	51%
Net result from financial transactions	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net insurance income	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Other Income	1%	2%	0%	2%	2%	3%	2%	1%	2%	2%

Source: Company data and Nordea estimates

ANNUAL INCOME STATEMENT AND BALANCE SHEET**INCOME STATEMENT**

DKKm	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Net Interest Income	654	602	551	542	541	565	557	603	616	626
Net Commission Income	365	418	421	457	464	549	592	622	631	645
Net result from financial transactions	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net insurance income	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Other income	15	15	24	31	16	27	21	16	20	20
Total revenues	1,090	978	1,043	1,073	1,042	1,097	1,186	1,246	1,259	1,284
Staff costs	577	613	644	691	746	726	729	729	736	743
Other operating costs	47	50	14	19	20	19	23	20	18	18
Depreciation	36	31	52	59	49	85	66	51	51	51
Total Expenses	660	694	710	769	815	830	818	800	805	812
Profit before loan losses	429	284	333	304	227	267	368	446	454	471
Loan losses	257	150	107	33	4	17	161	-54	40	50
Write-downs on assets	3	3	2	3	8	2	35	15	12	12
Operating profit	175	136	228	273	230	251	242	515	426	433
Taxes	-4	-8	12	16	22	25	13	93	89	91
Discontinued operations	0	0	0	0	0	0	0	0	0	0
Minority interest	0	0	0	0	0	0	0	0	0	0
Net profit to equity	180	144	216	257	208	227	229	421	337	342

BALANCE SHEET

DKKm	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Cash / Interbank	572	623	384	357	413	441	481	2,443	2,443	2,443
Loans to credit institutions	905	376	1,364	1,831	1,408	2,541	4,813	159	159	159
Loans to the public	9,981	9,763	10,474	11,681	12,174	12,217	11,951	12,345	12,654	12,970
Goodwill and other intangibles	174	162	150	138	125	91	91	91	91	91
Total assets	19,322	18,730	19,859	21,487	23,857	25,359	27,266	28,579	28,888	29,204
Interbank/owed to credit institutions	308	319	429	439	425	525	558	850	850	850
Deposits	15,315	14,633	15,647	16,589	18,223	18,700	20,001	20,397	20,805	21,221
Subordinated loans	596	465	466	403	454	673	570	570	570	570
Minority interest	0	0	0	0	0	0	0	0	0	0
Shareholders equity	1,631	1,939	2,058	2,228	2,697	2,851	2,996	3,392	3,596	3,805
Total equity and liabilities	19,322	18,730	19,859	21,487	23,857	25,359	27,266	28,579	28,888	29,204
Loans to deposits	65%	67%	67%	70%	67%	65%	60%	61%	61%	61%
Non-mortg. loans to deposits	65%	67%	67%	70%	67%	65%	60%	61%	61%	61%
LCR	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NSFR	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

GROWTH (Y/Y)

Adjusted for non rec.items	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Net interest income	28%	-8%	-18%	-2%	-2%	13%	-1%	9%	2%	2%
Net commission income	27%	15%	1%	8%	2%	18%	8%	5%	1%	2%
Total Revenues	-5%	-10%	-1%	4%	-6%	14%	8%	5%	1%	2%
Staff costs	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Total expenses	14%	5%	4%	5%	8%	2%	-1%	-2%	1%	1%
Profit before loan losses	-24%	-34%	-14%	2%	-48%	89%	42%	23%	2%	4%
Operating profit	119%	-22%	2%	58%	-42%	82%	-19%	160%	-18%	2%
Net profit to equity	124%	-20%	-25%	57%	-40%	73%	-4%	125%	-18%	2%
Loans to the public (rep)	-8%	-2%	7%	12%	4%	0%	-2%	3%	3%	2%
Deposits	-3%	-4%	7%	6%	10%	3%	7%	2%	2%	2%
Assets	-4%	-3%	6%	8%	11%	6%	8%	5%	1%	1%
REA growth (BIS Trans)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
REA growth (BIS III)	2%	2%	8%	7%	4%	-2%	-3%	7%	3%	3%

Source: Company data and Nordea estimates

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