

Sparekassen Sjælland-Fyn

Financials
Denmark

KEY DATA

Stock country	Denmark
Bloomberg	SPKSJF DC
Reuters	SPKSJF.CO
Share price (close)	DKK 150.0
Free Float	84%
Market cap. (bn)	EUR 0.35/DKK 2.61
Website	www.spks.dk/
Next report date	10 Feb 2022

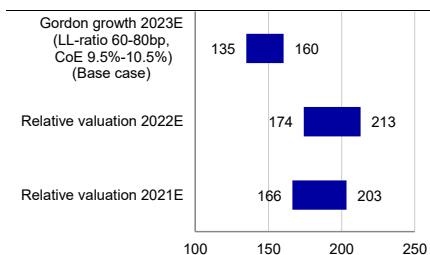
PERFORMANCE



— Sparekassen Sjælland-Fyn
— OMX Copenhagen - All share (Rebased)

Source: Refinitiv

VALUATION APPROACH



Source: Nordea estimates

ESTIMATE CHANGES

Year	2021E	2022E	2023E
Total revenue	0%	-1%	0%
Total costs	-1%	-1%	-1%
Profit before loan losses	2%	0%	1%
PTP	-2%	0%	2%
DPS (ord)	0%	0%	0%
EPS (adj)	-2%	0%	2%

Source: Nordea estimates

Nordea Markets - Analysts

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Analyst

Acting on net interest income headwinds

Sparekassen Sjælland-Fyn reported profit before loan losses of DKK 120m for Q3 2021, DKK 15m (14%) above our estimate. NII was DKK 10m (5%) below our estimate, due to continued margin pressure and muted lending. On the positive side, we are encouraged to see fee income coming in 4% ahead of our estimate, while costs were DKK 5m (2%) below our estimate. Reported loan losses were DKK 10m for Q3, but the bank has increased its management buffer by DKK 18m q/q, up to DKK 215m. After adjusting for the new buffer, the bank's underlying asset quality continues to show improvements. The bank also lifted its outlook for 2021 – it now expects pre-tax profit in the range of DKK 485-525m (DKK 450-525m previously). We estimate 2021 pre-tax profit of DKK 515m, on the upper end of the new guidance range. Our new Gordon growth-based fair value range is DKK 135-160 (132-157).

NCI continues to lift earnings, further upside within reach

After changing fee structures and exploiting the earnings potential of its business activities, Sparekassen Sjælland-Fyn's income split between net interest and fee income is now tilted towards the latter. As of Q3 2021, NCI constitutes ~49% of total income. In Q3, all underlying fee items were stronger than expected, except for loan transaction fees, which are more volatile in nature. We hence believe that fee income has reached a new and sustainably higher level. We also expect additional changes to fee structures and new earnings-enhancing initiatives will continue to lift fee income for the years ahead.

Minor adjustments to 2021E-23E adjusted EPS

We lower 2021E-23E NII by 2-3%, led by continued margin pressure and subdued lending growth. Meanwhile, we lower 2021E-23E costs by 1% while we lift 2021E-23E NCI by 1-3%. As a result, we lower 2021E adjusted EPS by 2% and lift 2023E adjusted EPS by 2%.

New fair value range of DKK 135-160 (132-157)

Sparekassen Sjælland-Fyn mentioned in the Q3 2021 report that it intends to announce a new strategy plan that will succeed the current 'New Ways' strategy plan before April 2022. We expect the updated targets for the new strategy period will still focus primarily on cost efficiency and profitability. Sparekassen Sjælland-Fyn is trading at an adjusted P/E of ~8.2x 2022E, ~25% below Danish peers.

SUMMARY TABLE - KEY FIGURES

DKKm	2017	2018	2019	2020	2021E	2022E	2023E
Total revenue	1,073	1,042	1,097	1,186	1,255	1,256	1,285
Total costs	769	815	830	818	795	799	804
LL-ratio	-0.32%	-0.04%	-0.14%	-1.32%	0.28%	-0.33%	-0.40%
PTP	273	230	251	242	515	432	446
RoE	12.0%	8.5%	8.2%	7.8%	13.3%	9.8%	9.2%
RoTBV (adj)	8.5%	4.4%	6.6%	6.0%	12.3%	9.3%	8.8%
P/E (adj)	8.7	13.6	8.8	9.2	6.8	8.2	8.2
P/BV	0.67	0.52	0.55	0.52	0.77	0.72	0.68
P/TBV	0.71	0.54	0.56	0.54	0.79	0.74	0.70
BIS III CT1-ratio	10.7%	13.0%	14.0%	16.1%	16.9%	17.4%	18.0%
DPS (ord, DKK)	0.00	2.50	3.00	0.00	6.00	6.00	6.00
Dividend Yield (ord)	0.00%	3.11%	3.35%	0.00%	4.00%	4.00%	4.00%
Total payout ratio	0.00	0.18	0.23	0.00	0.24	0.31	0.30

Source: Company data and Nordea estimates

Estimates

CHANGES TO OUR ESTIMATES

	2021E	2022E	2023E	2021E	2022E	2023E	2021E	2022E	2023E
	New estimates			Change in estimates			Old estimates		
DKKm									
Interest income	658	671	684	-2%	-3%	-3%	672	690	704
Interest expense	75	78	81	5%	5%	5%	71	74	77
Net interest income	583	593	603	-3%	-4%	-4%	601	616	626
Dividends on shares etc	18	18	18	0%	0%	0%	18	18	18
Fees and commission income	634	650	670	1%	2%	3%	626	635	649
Fees and commission expenses	18	18	18	1%	1%	1%	18	18	18
Net interest and fee income	1,218	1,244	1,273	-1%	-1%	0%	1,227	1,251	1,276
Market value adjustments	21	-8	-8	383%	0%	0%	4	-8	-8
Other operating income	16	20	20	-8%	0%	0%	17	20	20
Total income	1,255	1,256	1,285	0%	-1%	0%	1,249	1,263	1,288
Staff costs and administrative expenses	725	730	735	0%	-1%	-1%	729	736	743
Amortisation, depreciation and impairment losses	51	51	51	-1%	-1%	-1%	51	51	51
Other operating expenses	19	18	18	-4%	0%	0%	20	18	18
Total costs	795	799	804	-1%	-1%	-1%	800	805	812
Profit before loan losses	460	457	481	2%	0%	1%	449	458	475
Loan losses	-34	40	50	-42%	0%	0%	-59	40	50
Profit/loss on investments in associates and group enterprises	22	15	15	35%	25%	28%	16	12	12
Profit before tax	515	432	446	-2%	0%	2%	524	430	437
Tax	89	91	104	-6%	0%	2%	95	90	102
Net profit	426	341	342	-1%	0%	2%	428	340	336
EPS adj., DKK	22.04	18.29	18.39	-2%	0%	2%	22.41	18.21	18.00
DPS, DKK	6.00	6.00	6.00	0%	0%	0%	6.00	6.00	6.00

Source: Company data and Nordea estimates

Q3 2021 RESULTS VS ESTIMATES

	Actual	NDA	Deviation		Actual	q/q	Actual	y/y
	Q3 21	Q3 21E	vs. actual		Q2 21	growth	Q3 20	growth
DKKm								
Interest income	163	171	-8	-5%	165	-1%	155	5%
Interest expense	20	18	2	11%	15	31%	14	40%
Net interest income	143	153	-10	-6%	150	-4%	141	2%
Dividends on shares etc	0	0	0	-	16	-	0	-
Fees and commission income	156	150	7	4%	156	0%	137	14%
Fees and commission expenses	4	4	0	2%	4	7%	4	10%
Net interest and fee income	295	299	-3	-1%	317	-7%	274	8%
Market value adjustments	13	-2	15	-	-4	-	33	-61%
Other operating income	4	6	-1	-24%	4	6%	4	0%
Total income	312	302	10	3%	317	-1%	311	0%
Staff costs and administrative expenses	176	180	-4	-2%	185	-5%	177	0%
Amortisation, depreciation and impairment losses	11	12	-1	-5%	8	39%	16	-28%
Other operating expenses	4	5	-1	-14%	6	-34%	4	12%
Total costs	192	197	-5	-2%	200	-4%	196	-2%
Profit before loan losses	120	105	15	14%	117	3%	115	5%
Loan losses	10	-15	25	-	-19	-	31	-69%
Profit/loss on investments in associates and group enterprises	9	4	5	-	4	-	5	69%
Profit before tax	119	124	-5	-4%	140	-15%	89	35%
Tax	21	26	-5	-21%	30	-31%	5	-
Net profit	99	98	0	0%	109	-10%	84	18%
CET1 ratio	15.1%	14.6%	0.5 pp		14.8%	0.3 pp	13.7%	1.4 pp

Source: Company data and Nordea estimates

Reported numbers and forecasts

QUARTERLY KEY DATA

SHARE DATA

DKKm	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
EPS, DKK	2.17	2.01	4.47	3.11	7.92	5.95	5.32	3.94
EPS adj, DKK	2.10	2.05	3.98	2.73	7.27	6.27	5.35	4.24
BVPS	163.2	165.2	169.7	172.4	180.5	186.3	191.4	195.3
TVBS	158.0	160.0	164.4	167.2	175.2	181.0	186.2	190.1
DPS, DKK								
Dividend pay-out ratio								
Share repurchases (per share)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total pay-out ratio	0%	0%	0%	0%	0%	0%	0%	0%
Share price (period end)	78.20	83.60	80.20	90.00	111.00	151.00	136.50	150.00
Market cap. (m)	1,359	1,453	1,393	1,564	1,929	2,624	2,606	2,606
Dil. number of shares period end (m)	17	17	17	17	17	17	17	17

VALUATION

(x)	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
P/E	9.0	10.4	4.5	7.2	3.5	6.3	7.1	9.5
P/E (adj.)	9.3	10.2	5.0	8.3	3.8	6.0	7.0	8.8
P/BV	0.48	0.51	0.47	0.52	0.62	0.81	0.78	0.77
P/TBV	0.50	0.52	0.49	0.54	0.63	0.83	0.81	0.79
Dividend yield								
Total yield								

CAPITAL RATIOS

%	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
BIS II Trans. CET1-ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
BIS II Trans. T1-ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
BIS II Trans. T2-ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
BIS III CET1-ratio	13.6%	14.6%	13.7%	16.1%	14.7%	14.8%	15.1%	16.9%
BIS III T1-ratio	15.8%	16.9%	15.9%	18.4%	16.8%	16.9%	17.3%	19.1%
BIS III T2-ratio	19.6%	20.4%	19.2%	21.8%	20.0%	20.1%	20.6%	22.5%
Tang. Equity/Assets	10.9%	10.6%	10.8%	10.7%	11.2%	11.1%	11.4%	11.6%
Tang. Equity/Lending	22.5%	23.5%	23.8%	24.3%	24.7%	25.8%	26.7%	27.1%
Leverage ratio	9.4%	9.0%	8.9%	9.9%	9.7%	9.3%	9.1%	10.1%

CREDIT QUALITY

DKKm	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
Impaired loans	0	0	0	0	0	0	0	0
Loan loss reserves	719	714	754	747	633	628	649	646
Coverage ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Loan loss reserves / Total loans	5.89%	5.95%	6.34%	6.25%	5.21%	5.12%	5.34%	5.31%
Impaired loans / Total loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Collective/total provisions	0%	0%	0%	0%	0%	0%	0%	0%
Perf. Impaired loans/Impaired loans	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Loan loss ratio	-2.42%	-1.28%	-1.07%	-0.56%	0.51%	0.60%	-0.32%	0.33%
Growth loan loss reserves (y/y)	-23%	-18%	-9%	14%	-12%	-12%	-14%	-14%
Growth impaired loans (y/y)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

PROFITABILITY

Adjusted for non-rec. Items	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
RoE	5.1%	5.0%	9.5%	6.4%	16.5%	13.7%	11.3%	8.8%
RoTBV	5.3%	5.2%	9.8%	6.6%	17.0%	14.1%	11.7%	9.0%
C/I	-66.9%	-70.2%	-63.1%	-75.9%	-56.6%	-63.0%	-61.5%	-73.0%
NI-margin	4.53%	4.42%	4.75%	4.85%	4.81%	4.88%	4.72%	4.74%

REVENUE DISTRIBUTION

Adjusted for non-rec. Items	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
Net Interest Income	47%	47%	45%	48%	45%	47%	46%	48%
Net Commission Income	59%	53%	43%	45%	50%	53%	49%	50%
Net result from financial transactions	0%	0%	0%	0%	0%	0%	0%	0%
Net insurance income	0%	0%	0%	0%	0%	0%	0%	0%
Other Income	2%	1%	1%	2%	1%	1%	1%	2%

Source: Company data and Nordea estimates

QUARTERLY INCOME STATEMENT AND BALANCE SHEET
INCOME STATEMENT

DKKm	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
Net Interest Income	138	132	141	145	146	150	143	144
Net Commission Income	173	148	133	138	164	168	152	151
Net result from financial transactions	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net insurance income	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Other income	5	4	4	7	3	4	4	5
Total revenues	292	279	311	304	327	317	312	300
Staff costs	178	178	177	196	173	185	176	191
Other operating costs	6	5	4	9	3	6	4	6
Depreciation	12	13	16	26	9	8	11	22
Total Expenses	196	196	196	230	185	200	192	219
Profit before loan losses	97	83	115	73	142	117	120	81
Loan losses	74	39	31	17	-15	-19	10	-10
Write-downs on assets	24	2	5	4	5	4	9	4
Operating profit	47	46	89	61	162	140	119	95
Taxes	3	5	5	1	18	30	21	20
Discontinued operations	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Minority interest	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net profit to equity	44	41	84	60	144	109	99	75

BALANCE SHEET

DKKm	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
Cash / Interbank	440	439	435	481	2,014	2,443	3,639	3,639
Loans to credit institutions	2,553	2,391	2,536	4,813	175	159	202	202
Loans to the public	12,172	11,807	11,980	11,951	12,344	12,194	12,117	12,192
Goodwill and other intangibles	91	91	91	91	91	91	91	91
Total assets	25,221	26,337	26,537	27,266	27,153	28,427	28,334	28,409
Interbank/owed to credit institutions	612	694	858	558	504	850	907	907
Deposits	18,549	19,423	19,419	20,001	19,737	20,296	20,054	20,104
Subordinated loans	674	674	569	570	570	570	571	570
Minority interest	0	0	0	0	0	0	0	0
Shareholders equity	2,836	2,871	2,948	2,996	3,136	3,237	3,326	3,394
Total equity and liabilities	25,221	26,337	26,537	27,266	27,153	28,427	28,334	28,409
Loans to deposits	66%	61%	62%	60%	63%	60%	60%	61%
Non-mortg. loans to deposits	66%	61%	62%	60%	63%	60%	60%	61%
LCR	0%	0%	0%	0%	0%	0%	0%	0%
NSFR	0%	0%	0%	0%	0%	0%	0%	0%

GROWTH (Y/Y)

Adjusted for non rec.items	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21	Q3 21E	Q4 21E
Net interest income	1%	-6%	-3%	4%	6%	13%	2%	-1%
Net commission income	27%	4%	5%	-3%	-5%	13%	14%	10%
Total Revenues	4%	4%	21%	5%	12%	14%	0%	-1%
Staff costs	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Total expenses	1%	-2%	-5%	0%	-5%	2%	-2%	-5%
Profit before loan losses	12%	20%	119%	26%	46%	41%	5%	10%
Operating profit	-40%	-31%	85%	4%	246%	205%	35%	56%
Net profit to equity	-40%	-31%	85%	4%	246%	205%	35%	56%
Loans to the public (rep)	-1%	-5%	-4%	-2%	1%	3%	1%	2%
Deposits	2%	6%	7%	7%	6%	4%	3%	1%
Assets	4%	6%	7%	8%	8%	8%	7%	4%
REA growth (BIS Trans)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
REA growth (BIS III)	-4%	-14%	-7%	-3%	3%	9%	0%	1%

Source: Company data and Nordea estimates

ANNUAL KEY DATA**SHARE DATA**

DKKm	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
EPS, DKK	0.00	0.00	12.23	15.41	8.53	11.64	11.75	23.13	18.22	18.30
EPS adj, DKK	n.a.	n.a.	8.29	13.00	5.89	10.18	9.76	22.04	18.29	18.39
BVPS	n.m.	n.m.	157.9	170.9	155.2	164.1	172.4	195.3	207.3	219.9
TVBS	n.m.	n.m.	146.4	160.4	148.0	158.9	167.2	190.1	202.1	214.7
DPS (tot., DKK)	0.00	3.00	3.05	0.00	2.50	3.00	0.00	6.00	6.00	6.00
Dividend pay-out ratio	n.m.	n.m.	25%	0%	29%	26%	0%	26%	33%	33%
Share repurchases (per share)	n.m.	n.m.	n.m.	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total pay-out ratio	0%	0%	9%	0%	18%	23%	0%	24%	31%	30%
Share price (period end)	n.a.	97	106	114	80	90	90	150	150	150
Market cap. (m)	n.a.	0	1,385	1,482	1,397	1,557	1,564	2,606	2,606	2,606
Dil. number of shares	0	0	13	13	17	17	17	17	17	17

VALUATION

(x)	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
P/E	n.a.	n.m.	8.7	7.4	9.4	7.7	7.7	6.5	8.2	8.2
P/E (adj.)	n.a.	n.a.	12.8	8.7	13.6	8.8	9.2	6.8	8.2	8.2
P/BV	n.a.	0.00	0.67	0.67	0.52	0.55	0.52	0.77	0.72	0.68
P/TBV	n.a.	0.00	0.73	0.71	0.54	0.56	0.54	0.79	0.74	0.70
Dividend yield (tot.)	n.a.	3.1%	2.9%	0.0%	3.1%	3.3%	0.0%	4.0%	4.0%	4.0%
Total yield	n.a.	n.m.	n.m.	0.0%	3.1%	3.3%	0.0%	4.0%	4.0%	4.0%

CAPITAL RATIOS

%	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
BIS II Trans. CET1-ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
BIS II Trans. Capital ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
BIS III CET	1,207	1,472	1,576	1,818	2,295	2,431	2,709	2,878	3,057	3,261
BIS III REA	14,459	14,721	15,858	16,973	17,639	17,343	16,799	17,028	17,541	18,069
BIS III CET1-ratio	8.3%	10.0%	9.9%	10.7%	13.0%	14.0%	16.1%	16.9%	17.4%	18.0%
BIS III T1-ratio	11.6%	13.0%	12.9%	14.0%	15.1%	16.2%	18.4%	19.1%	19.6%	20.1%
BIS III Capital ratio	14.7%	15.5%	15.6%	16.3%	17.7%	20.1%	21.8%	22.5%	22.8%	23.3%
Tang. Equity/Assets	7.5%	9.5%	9.6%	9.7%	10.8%	10.9%	10.7%	11.6%	12.2%	12.9%
Tang. Equity/Lending	14.6%	18.2%	18.2%	17.9%	21.1%	22.6%	24.3%	27.1%	28.1%	29.1%
Leverage ratio	6.2%	7.9%	7.9%	8.5%	9.6%	9.6%	9.9%	10.1%	10.6%	11.2%

CREDIT QUALITY

DKKm	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Impaired loans	0	0	0	0	0	0	0	0	0	0
Loan loss reserves	2,755	1,908	1,361	1,143	1,014	657	747	646	633	620
Coverage ratio	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Loan loss reserves / Total loans	26.38%	19.33%	13.45%	10.32%	8.50%	5.39%	6.18%	5.35%	5.13%	4.90%
Impaired loans / Total loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Collective/total provisions	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Perf. Impaired loans/Impaired loans	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Loan loss ratio	-2.36%	-1.50%	-1.10%	-0.32%	-0.04%	-0.14%	-1.32%	0.28%	-0.33%	-0.40%
Growth loan loss reserves (y/y)	-12%	-31%	-29%	-16%	-11%	-35%	14%	-14%	-2%	-2%
Growth impaired loans (y/y)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

PROFITABILITY

Adjusted for non-rec. Items	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
RoE	11.4%	8.1%	5.4%	7.9%	4.2%	6.4%	5.8%	12.0%	9.1%	8.6%
RoTBV	12.9%	8.9%	5.9%	8.5%	4.4%	6.6%	6.0%	12.3%	9.3%	8.8%
C/I	-60.6%	-71.0%	-74.8%	-75.3%	-86.4%	-77.4%	-70.4%	-64.6%	-64.9%	-63.8%
NII-margin	6.27%	6.10%	4.89%	4.39%	4.00%	4.43%	4.41%	4.63%	4.61%	4.58%

REVENUE DISTRIBUTION

Adjusted for non-rec. Items	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Net Interest Income	60%	62%	51%	48%	51%	50%	46%	45%	46%	46%
Net Commission Income	33%	43%	44%	45%	49%	51%	51%	52%	53%	53%
Net result from financial transactions	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net insurance income	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Other Income	1%	2%	0%	2%	2%	3%	2%	1%	2%	2%

Source: Company data and Nordea estimates

ANNUAL INCOME STATEMENT AND BALANCE SHEET**INCOME STATEMENT**

DKKm	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Net Interest Income	654	602	551	542	541	565	557	583	593	603
Net Commission Income	365	418	421	457	464	549	592	635	650	670
Net result from financial transactions	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net insurance income	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Other income	15	15	24	31	16	27	21	16	20	20
Total revenues	1,090	978	1,043	1,073	1,042	1,097	1,186	1,255	1,256	1,285
Staff costs	577	613	644	691	746	726	729	725	730	735
Other operating costs	47	50	14	19	20	19	23	19	18	18
Depreciation	36	31	52	59	49	85	66	51	51	51
Total Expenses	660	694	710	769	815	830	818	795	799	804
Profit before loan losses	429	284	333	304	227	267	368	460	457	481
Loan losses	257	150	107	33	4	17	161	-34	40	50
Write-downs on assets	3	3	2	3	8	2	35	22	15	15
Operating profit	175	136	228	273	230	251	242	515	432	446
Taxes	-4	-8	12	16	22	25	13	89	91	104
Discontinued operations	0	0	0	0	0	0	0	0	0	0
Minority interest	0	0	0	0	0	0	0	0	0	0
Net profit to equity	180	144	216	257	208	227	229	426	341	342

BALANCE SHEET

DKKm	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Cash / Interbank	572	623	384	357	413	441	481	3,639	3,639	3,639
Loans to credit institutions	905	376	1,364	1,831	1,408	2,541	4,813	202	202	202
Loans to the public	9,981	9,763	10,474	11,681	12,174	12,217	11,951	12,192	12,497	12,809
Goodwill and other intangibles	174	162	150	138	125	91	91	91	91	91
Total assets	19,322	18,730	19,859	21,487	23,857	25,359	27,266	28,409	28,714	29,026
Interbank/owed to credit institutions	308	319	429	439	425	525	558	907	907	907
Deposits	15,315	14,633	15,647	16,589	18,223	18,700	20,001	20,104	20,506	20,916
Subordinated loans	596	465	466	403	454	673	570	570	570	570
Minority interest	0	0	0	0	0	0	0	0	0	0
Shareholders equity	1,631	1,939	2,058	2,228	2,697	2,851	2,996	3,394	3,602	3,822
Total equity and liabilities	19,322	18,730	19,859	21,487	23,857	25,359	27,266	28,409	28,714	29,026
Loans to deposits	65%	67%	67%	70%	67%	65%	60%	61%	61%	61%
Non-mortg. loans to deposits	65%	67%	67%	70%	67%	65%	60%	61%	61%	61%
LCR	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NSFR	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

GROWTH (Y/Y)

Adjusted for non rec.items	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Net interest income	28%	-8%	-18%	-2%	-2%	13%	-1%	5%	2%	2%
Net commission income	27%	15%	1%	8%	2%	18%	8%	7%	2%	3%
Total Revenues	-5%	-10%	-1%	4%	-6%	14%	8%	6%	0%	2%
Staff costs	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Total expenses	14%	5%	4%	5%	8%	2%	-1%	-3%	0%	1%
Profit before loan losses	-24%	-34%	-14%	2%	-48%	89%	42%	27%	-1%	6%
Operating profit	119%	-22%	2%	58%	-42%	82%	-19%	157%	-16%	4%
Net profit to equity	124%	-20%	-25%	57%	-40%	73%	-4%	126%	-17%	1%
Loans to the public (rep)	-8%	-2%	7%	12%	4%	0%	-2%	2%	2%	3%
Deposits	-3%	-4%	7%	6%	10%	3%	7%	1%	2%	2%
Assets	-4%	-3%	6%	8%	11%	6%	8%	4%	1%	1%
REA growth (BIS Trans)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
REA growth (BIS III)	2%	2%	8%	7%	4%	-2%	-3%	1%	3%	3%

Source: Company data and Nordea estimates

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